



## Massachusetts Seniors STAY HOME

### Full-Time Custodial Care At Home

Dementia? Stroke? Parkinsons? Fall risk? Imagine having a "best of the best" premium caregiver move into the guest room at your loved ones home and helping them as needed during the day, then sleeping over each night "just in case". Imagine the peace of mind!

Premium 1-on-1 attention, not 1 on 15 like a care facility  
Waiting, waiting and more waiting for someone to help in care facility.  
Never make them wait with a one on one live-in aide all to themselves.

24/7 peace of mind : day or night, they are not alone.  
In most states, lives-ins work 12-16 hours a day assisting your loved one as needed, then sleep over unpaid overnight "just in case" help is needed.

Ideal for Stroke, Dementia, or Parkinson's care at home.  
Most live-ins are experienced nurse's aides. They can assist with transfers, ambulation, toileting, bathing, grooming, dressing and feeding.

How long does the process usually take?  
In most cases you will be able to meet screened candidates to choose from within 1-2 weeks of sending us back the placement agreement.

Live-ins do almost anything that a family member would do to help out by moving in with the care recipient. That includes keeping the house maintained, cooking, cleaning and assisting mom or dad with anything that they need physical help with, including hands-on personal care (ADLs).



They will feed the cat , walk the dog, water the garden, bring in the mail and assist with food-shopping. They can drive mom to see some of her friends, or dad to the VFW fundraiser dinner. A live-in will help your parents stay living safe at their own home much longer than would otherwise be possible. They do not need to move to receive care. We move the care to them!

Rated in the Top 1% in Home-Care  
Grandma Joan's Live-in Care was ranked in the *top 1% of 18,000 senior care companies* in the US and Canada for Customer Satisfaction. The ranking is based on reviews from clients that were referred to the 18,000 senior care companies. They have won this annual award 3 times. (2014, 2017 and 2018)



# Only one out of ten caregivers passes our vigorous screening.

We have the toughest screening process in the industry. It includes a 10 panel drug test, a social security trace, county, federal and nationwide criminal checks. We require reference checks from previous families and agencies of employ and require a minimum of 3 interviews. **We only work with the best of the best private live-ins.**



## Each of our candidates come with recommendations from previous families that have already used them.

One of the requirements to pass our screening is that we need to speak to families, like your own, who have already hired and tried the candidate in their own homes, caring for and living with a loved one. Even if a candidate passes all of the background checks, they will not pass the screening without 2 recommendations from past clients.

## Honor your parent's wishes AND have peace of mind.

We send you vetted candidates that meet your search criteria, and YOU CHOOSE your favorite. This greatly increases the care recipients "buy in" to having a caregiver. They can meet and choose who moves in with them.

## No long term contracts to sign.

We know that some care situations can be fluid. Families can be put in a tight space and have to decide what is best for their loved ones upon discharge from the hospital or rehab. The decision process can be daunting. What is best for them? What if their needs or wishes change? We understand. There are no minimum time requirements for our service. Use your chosen live-in for one month or 10 years.

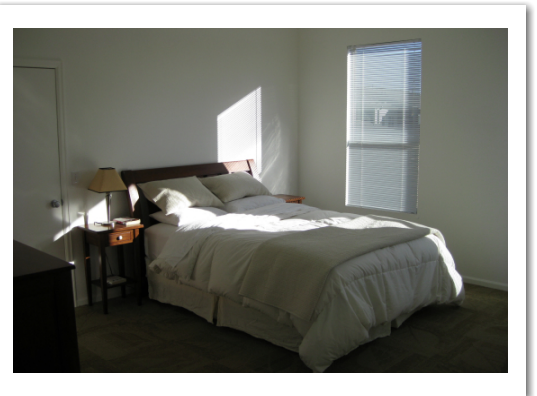
**If you are not 100% satisfied with your chosen live-in, we will replace them at no additional charge anytime within one year of your contract with us.**



We want to make sure that you are happy with both our service and that of the live-in caregiver that you have chosen to hire.

## Put The Spare Bedroom To Work

Why pay for expensive hourly care overnight when they only need help with a bathroom visit or in cases of an emergency. If your loved one has a spare bedroom, they can use it to drastically lower their custodial care costs.



Call Now 888.250.2631

Or

Visit Us 24/7 at:  
[www.GrandmaJoan.com](http://www.GrandmaJoan.com)

Sleep soundly knowing that someone is there overnight "Just in Case".



## Frequently Asked Questions

How do we pay the premium live-in?

Grandma Joan is national partners with HomePay, the largest domestic payroll service in the US. You pay HomePay and they will handle all of your payroll obligations / taxes. They are a turnkey solution. Their services and all of your payroll taxes are included in our quoted rates.

How much does a premium live-in cost through your model?

The average cost in MA is \$8,728 per month, while the national average for a home-care agency staffing 24/7 is \$19,512. Even an understaffed nursing home is \$12,775 month. To get a rate for your specific situation and location go to: <http://grandmajoans.net/rate-quote>

How do you make money if we pay them directly?

We charge a onetime placement fee of 5% for finding and screening the best of the best private live-ins for you. Its just 1/3 of what an employment agency charges. **Annually our model is 129k less per year then 24 hr home care**, and thousands less than custodial care provided by an understaffed care facility.

What is the process to begin services?

1. Fill out a Rate Quote form : <http://grandmajoans.net/rate-quote>
2. Speak to us and send back the Placement Agreement
3. Meet and choose your favorite live-in

Legal: Grandma Joan is a state licensed employment agency and acts solely as a recruiting, screening and placement service for families seeking a non-medical live-in caregiver and does not employ or co-employ any live-in. Family is the employer. MA requires families to obtain workers comp insurance for liability protection. The cost is less than \$500 per year for total coverage. Our service is compliant with the MA "Domestic Workers Bill of Rights", as they pertain to Live-ins. Speak to us for a referral to a Care Manager that can help assess the feasibility of our option and /or other options. See our website for updates.

Help at Home Whenever Needed

Grandma Joan has been recruiting and screening premium level live-in caregivers on the private-hire market since 2010. We do nothing else. Our job is to find and screen live-ins who meet your family's needs. We set you up with an FLSA compliant domestic payroll service to pay them following all state and federal laws. You can even get workers comp insurance for 100% liability protection. True 24/7 peace of mind.



Your Own Private Caregiver

The wonderful thing about live-in care is that you can get a premium level caregiver for about 1/2 of the rate that an agency will charge for 24hr service. Not only that, but they will sleep over unpaid each night and be on-call just in case they are needed. The added bonus with live-in care is that you get one person instead of an agency sending multiple caregivers to cover the same amount of time. This allows for the care recipient and the care provider to bond like family.



**We LOVE Questions!**

**CALL NOW: 888.250.2631**